Greetings!

Happy July! 2020 is officially more than half over – how did that happen? The MBCEA full board had an opportunity last week to catch up – via Zoom of course, but it was nice to see everyone's face.

I am pleased to report we are making great progress in spite of the challenges we have faced. The Marketing, Training, AC478, Membership and Strategic Planning Committees are all working on exciting plans. We now have YouTube and social media strategies. All of these efforts are meant to not only promote the MBCEA but aid your business and promote the building industry, along with promoting careers in our industry. Please link, like, share, use, etc.

Before this pandemic hit, I was excited to begin work on a regional training program. A road show, if you will - of core training and some of the best programs presented at our chapters that we could offer throughout the country; to add value for members in areas without chapters.

Regional Training is one idea. But I want to hear from you - what do you want from your membership? What can we do for you? Our association is 500 members strong right now. We have a good relationship with MBMA, MCA, IMPACT, and with the building manufacturers. Perhaps, the best we have had in many years. I feel we have a voice at the table. Help us flex that voice – tell me what you want, need, etc.

There is an analogy I heard that we are all in the same boat. Actually, we may be in the same storm but we are all in different boats. Think about it – some of us are in cabin cruisers, some in dingys and some floating around without a life jacket.

In some respects, this can also be applied to the MBCEA. We are all different, have different strengths and weaknesses but we are all committed to the metal building industry - our boats rise or fall on the same
and notes that “His work on both [boards] has been outstanding and goes above the call of duty when asked.”

Get more information on John Iveson and all of this year’s Hall of Fame inductees here!

WELCOME NEW MEMBERS!

MBR Builders
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610-659-9856
904-885-1133 fax
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Pioneer Construction
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Station Steel Services, Inc.
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Steel Summit Construction LLC
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Catrina Pace
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QUICK POLL

What do you treasure most in your membership with MBCEA?

On behalf of the Board, I want you to know we want the MBCEA to be the tide that lifts all members. Our initiatives, investments and programs have one goal: to make our members and industry stronger. This is why we chose the new tagline we did – Reaching new heights, together!

Some of the things National is doing to better us all:

- **MBMA** has assigned Steve Browning, President of Vulcan Steel as our liaison. Steve now serves as Chairman of MBMA and considers his work as liaison important enough that he continues in spite of his added duties. He attends our meetings and ensures open communication between our two associations. Sasha and I have a regular call with Tony Bouquot. Our national conference is co-located with the MBMA spring meeting and we were invited to speak at their December meeting. While I had their ear, I asked for a stronger commitment to our quality initiative - AC478 and a presence at their builders meetings.

- **Quality & Craftsmanship Series**
  - Original videos being reviewed and updated.
  - Insulation module has been redone and will soon replace the original.
  - Original series available FREE to members.
  - IMP video added in 2019. Can be used as stand-alone tool or as an ancillary to the original series.
  - Retrofit will debut this year.
  - Temp bracing manual coming soon.

- **International Accreditation for Metal Building Assemblers: AC478 (check out our recent webinar)**
  - A program to recognize Metal Building System Assemblers that are committed to excellence.
  - AC478 was designed to complement AC472 (manufacturers program).
  - AC478 provides tangible proof that you have the personnel, organization, experience, knowledge, management procedures and commitment to assemble metal building systems.
  - We provide help implementing it, so do it!!

- **Builders’ Meetings** – the National Board is committed to presenting and/or manning a booth at as many builders’ meetings as we can. In the last two years we were at American Buildings, Behlen, Butler, Ceco, Chief, Nucor, Robertson, and VP. Nucor invited us to a whole series of regional meetings before Covid happened and we almost made it to Cabo for Metallic and Star.

- **National Conference**
  - Virtual and Free this year. Program content is available in the members area.
  - Nashville in 2021
Camaraderie / network of peers  
Select

Training / Education  
Select

Access to information / people  
Select

All of the above and more!  
Select

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On a final note, I would like to congratulate our own John Iveson for his selection into the Metal Construction Hall of Fame!

Enjoy your summer! Stay safe!

Art

Arthur E. Hance  
Hance Construction  
President, MBCEA

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**Contact Us - we love to hear from you!**

Let us know what is important to you; what kinds of things you are interested in; what you need.

Sasha Demyan, Executive Director  
Art Hance, President  
Jackie Meiluta, Program Manager

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**MBCEA Virtual Conference Recap**

Thank you again to our virtual conference sponsors for supporting the MBCEA and our members! Using the Whova app the Sponsor Impressions were 86,607! That is incredible exposure! Our sponsors certainly were visible to all conference attendees over the 30-day period!

A few of the recorded webinars can be found on our [YouTube channel](#) but all are available in the [Members Area](#) of our website. Please watch them if you missed them live!

Thank you to the conference attendees who entered the MBCEA raffle for the free 2021 conference registration! The winner is Alden Abernathy with Halme Builders. See you in Nashville!
MBCEA Chapters

Greater Ohio Chapter News

We are excited to announce the 4th Annual GO-MBCEA Golf Outing will be held on Friday, August 7, 2020 at Bunker Hill Golf Course in Medina, Ohio.

The "GO-MBCEA" golf outing is a great opportunity to network with fellow contractors, erectors, manufacturers and suppliers and have some fun at the same time. And after the year we’ve had, who doesn’t need something fun to look forward to. Contact Vic Miller for more information.

Sponsorship Opportunities

New England Chapter News

Thank you all that attended last month's webinar on Designing with Insulated Metal Roof Panels presented by David Poltynski from Metl-span. A special thank you to David and Metl-span for providing such an informative presentation. We are now accepting applications for the 3rd Annual MBCEA New England Chapter Secondary Education Scholarship. Please click here for further information.

Sign up now for 2020 Sponsorship opportunities!

Carolinas Chapter News

Stay tuned for our recap of the 2020 Annual Summer Meeting going on now!

Mid-Atlantic Division News

We are now soliciting applications for our 2020 scholarship program. While the program emphasizes supporting those in the metal building and/or construction industry, it is also open to member and member employees for students presently attending college and college-bound high school students.

These scholarships are a great way for MBCEA to help members provide opportunities for personal and professional development. Please take advantage of this wonderful program by applying or nominating someone else to receive the scholarship. Here is a flyer for you to disseminate to your employees and post in a public spot in your office.
Manufacturers are talking about AC478

Bruce Bortree, builder engagement manager at Butler Manufacturing, Inc. writes in the May edition of Metal Architecture about AC478 and MBCEA as a driver for improved industry standards.

You can enhance your project outcomes using metal building systems. Today's systems are flexible, energy efficient, sustainable and virtually maintenance free. But it's important to remember that an understanding of building systems processes can eliminate some of roadblocks to your success. As with any construction project, you need to start with the basics—a clearly defined scope, reasonable timetable, and an understanding of the product that is ideal to help you reach your goals along with a clear communication process.

Continue Reading Achieve Your Vision with Systems Construction

Returning to Work Safely: What Is the 'New Normal' for Construction Employers?

As the country recovers from the COVID-19 pandemic, construction industry employers confront many challenges. Recognized as an essential industry in a majority of states throughout the crisis, many contractors have continued to perform work and provide jobs, while others were shut down in whole or in part. Every aspect of the industry has been affected not only by the virus itself, but by the economic and regulatory pressures imposed by government reactions to the crisis, to include federal, state and local. The ground rules going forward are conflicting and confusing, and more legal challenges lie ahead.

Read More By Maury Baskin in Construction Executive

How to sort through a huge to-do list

Identify what's important by asking, "What is the best use of my time right now?" then set priorities and use your intuition to get started, writes Sara Caputo. "The next time you are faced with a pile on your desk, and you find yourself saying that it's all important, remember these eight tiny words: If everything is important, then nothing is important!" she writes.

Full Story: Santa Barbara Independent (Calif.)
Air Leakage Testing is Coming, Are you Ready?

ASHRAE has set standards for maximum air leakage of a metal building and it is likely that those standards will become more stringent. Soon, it may be necessary to perform a whole building blower door test to verify compliance. Those changes will require special attention to air leakage concerns during construction. When that time comes, will you be ready?

MBMA and NAIMA are teaming up to get out ahead of the requirements by completing testing on a variety of metal buildings and insulation systems. If you’d like to be on the leading edge of this work and participate, the MBMA can offer the testing at no charge.

Please contact Vince Sagan at the MBMA office, vsagan@mbma.com or 216.241.7333.

In the News / Member Spotlight

MBMA Publishes Warehouses & Storage Case Study

MBCEA member companies had several of their great employees featured in Metal Construction News’ June Site Scene. See the folks from JB Steel of Medford, OR, and TBT Construction Services of Columbia Station, OH here

David Beard, President of Ironworkers District Council of St. Louis and Vicinity encourages training in the June 2020 MCN Issue, highlighting the MBI Quality and Craftsmanship Training Series as a resource.
Would you like to feature your employees on the job in Metal Construction News?

"Site Scene" began in the February 2020 issue of MCN. Employees of several MBCEA member companies are featured. Check it out and see if you recognize them! Send in photos of your employees on the job!

Click here to read what to include, where to send them, and a common sense reminder in order to "reward and recognize the people on the job site who make this industry go."

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Quote of the Day

“Keep your face to the sunshine and you cannot see a shadow.”

Helen Keller