

**MBCEA Mid-Atlantic
Management Training Day
January 31, 2019
Location- ATAS International
6612 Snowdrift Rd, Allentown, PA 18106**

- 8:15-9:00 Continental Breakfast and Networking
- 9:00-10:00 Legal Presentation (Josh Quinter- Offit Kurman)
- Indemnity and Insurance
 - Payment Clauses (pay-when-paid, pay-if-paid, etc.)
 - Change orders
 - Time and scheduling
 - Open discussion
- 10:00-11:00 OSHA (Craig Shaffer- Safety Works, Inc)
- 2019 OSHA update & hot topics
 - OSHA training expectations
 - Employees may go, but certs stay - strategies for protecting your training investment
- 11:15-12:15 Economic outlook (John Bass- GM of Public Affairs, Nucor Corporation)
- Trade case status
 - Steel industry overview
 - Effect of the mid-terms
 - Nucor's focus looking ahead
- 1:00-2:00 MBCEA Best Practices (Sean Smith- Thomas Phoenix, Intl)
- Owner Relations
 - Pre-Construction
 - Event Sequence
 - Mobilization/Delivery
 - Emails
- 2:15-3:45 Contractors and Erectors Roundtable-Open Discussion (moderator- Dave Leinbach- Kaiser Martin)
- Quick review of the day's subject matter and open discussion of other topics affecting our industry