

News from the MBCEA  
Free and worth every penny!



## MBCEA News & Updates - November 2017

### Message from the President

"Day after day, ordinary people become heroes through extraordinary and selfless actions to help their neighbors." - Sylvia Matthews Burnwell

Thanksgiving is the perfect time to count our blessings. At the MBCEA we have much to be thankful for! Membership continues to grow. The Association is strong and hard at work developing new programs. We have active participation from many on things like Conference planning and Chapter leadership. Others are active on project teams like those working on the new IMP video and Temporary Bracing Guidebook. We couldn't do it without you. On behalf of the National Board of Directors, please accept my deepest gratitude for all you do to make the MBCEA the go-to organization for the metal building industry.



Speaking of active participation, plans are well underway for our new temporary bracing video and guidebook. [Click here](#) for a draft guide overview. This is a serious project that will make a huge difference for all of us - prescriptive options, engineered options, sample plans, etc. I am so impressed with the work that the project team is doing. Hats off to Keith Wentworth (Dutton & Garfield), Tim and Dylan Seyler (S&S Structures), Tom Frahm (Butler), Andy Lee (SFS), Andy Huber (A. L. Huber), Sean Smith (Thomas Phoenix), John Rolfes (CSD Engineering), Adam Friedman (CSD Engineering) and Jackie Meiluta (MBCEA).

The Temp Bracing Project Team still needs some more input. Download this brief questionnaire and answer as many of the questions as you can and send to Jackie. I know you all have good intentions - that you probably started this but never finished it. It's a light week - do it now. Your input will ensure the guide is usable for all of us, based on the way we work and the types of buildings we assemble.

### [Temp Bracing Questionnaire](#)

As we head into the end of year, please keep an eye out for your membership renewal invoice via email from Sasha Graver. The MBCEA is a membership association with a mission to support the professional advancement of our contractor and erector members, and our industry. We are only as strong as our combined members. If you are already a member - thank you. I hope you appreciate the MBCEA as much as I do. If you are not a member, I urge you to

consider it now.

2018 marks our 49th Annual Conference and more importantly, our 50th Anniversary as an Association. Please plan on joining us May 2-4, 2018, in San Antonio for what will surely be a fantastic conference. MBCEA members will receive a 50% discount on registration fees in honor of our Anniversary. See below for more details.

Thanks and Stay Safe.

Regards,

Mike Reynolds  
President, MBCEA  
[mike@scisteel.com](mailto:mike@scisteel.com)

P.S. In case you missed my column in Metal Construction News [click here](#).

## WELCOME NEW MEMBERS!

### **Aagaard-Juergensen, LLC**

Robert Brown  
5695 Beggs Road  
Orlando, FL 32810  
407-298-1550  
407-298-1445 fax  
[rob@ajconstruction.com](mailto:rob@ajconstruction.com)  
[www.ajconstruction.com](http://www.ajconstruction.com)

### **Campana Building Consultants**

Fred Campana  
33300 Egypt Lane, Suite E200  
Magnolia, TX 77354  
832-799-4301  
[fredc@campanaconsultants.com](mailto:fredc@campanaconsultants.com)  
[www.campanaconsultants.com](http://www.campanaconsultants.com)

### **Durable Steel Structures**

Mark Reynolds  
PO Box 403  
Monkton, MD 21111  
410-239-3000  
410-374-1624 fax  
[sales@durablesteel.com](mailto:sales@ durablesteel.com)  
[www.durablesteel.com](http://www.durablesteel.com)

### **Fenton Construction Co., Inc.**

Michael J. Mulcahy  
PO Box 4498  
Warren, NJ 07059  
908-755-0500  
908-755-6897 fax  
[mjmulcahy@fentonconstruction.com](mailto:mjmulcahy@fentonconstruction.com)  
[www.fentonconstruction.com](http://www.fentonconstruction.com)

### **Gray & Becker Construction Co.**

Lonnie Lautenschlager

9809 Beck Circle  
Austin, TX 78758  
512-836-1545  
512-836-4462 fax  
[lonnie@grayandbecker.com](mailto:lonnie@grayandbecker.com)  
[www.grayandbecker.com](http://www.grayandbecker.com)

**Northwest Construction Services, Inc.**

Dennis Hollis  
28004 S. 887 PR SE  
Kennewick, WA 99338  
509-727-1345  
[dennis@nwcs-inc.com](mailto:dennis@nwcs-inc.com)  
[www.nwcs-inc.com](http://www.nwcs-inc.com)

**R&M Steel Company**

Robert Roberts  
PO Box 580  
Caldwell, ID 83606  
208-454-1800  
208-454-1801 fax  
[Sales.rmsteel@gmail.com](mailto:Sales.rmsteel@gmail.com)  
[www.rmsteel.com](http://www.rmsteel.com)

**Reeds Metals**

James Waldrop  
19 East Lincoln Drive NE  
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800-581-4645  
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**TBT Construction Services, Inc.**

Jarrod Turner  
12983 Hawke Road  
Columbia Station, OH 44028  
440-236-3206  
440-236-3204 fax  
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[www.tbtconstruction.net](http://www.tbtconstruction.net)

## Metal Construction Hall of Fame

**The Metal Construction Hall of Fame added six inductees in 2017, bringing the total honorees in its sixth year to 43. These inductees have achieved the highest standards of professionalism through their innovative approach to the industry and their outstanding leadership.**

**We salute all Hall of Fame honorees but would like to specifically acknowledge long time MBCEA member Kelly Burk for his 50 years of erecting success. Kelly is shown below with his son Kelly and Andy Huber.**

**[Click here](#) to read his Induction to the Hall of Fame. [Click here](#) for the entire 2017 class.**



## Chapter News

### Another Southeast Chapter Training Tour

has been set up for January 2018 at Triangle Fastener locations in the following cities.

Jan 5 Nashville, TN

Jan 8 Jackson, MS

Jan 10 Montgomery, AL

Jan 15 Tampa, FL



By popular demand, the training will be a Train the Trainer series so all your employees do not have to attend. Gary Smith will train and certify the safety officers/owners or the foremen of each company to allow them to train and certify their own men in-house at their convenience. There are four programs that will be offered. First, GHS (Globally Harmonized System) which is the old MSDS chemical handling training. OSHA, along with most states, is demanding that this is done within 90 days of hiring a new employee. The second one is the CDZ (Controlled Decking Zone) training that allows us to use warning flags and a monitored worker system on low rise buildings (under 4/12 pitch) rather than 100% tie off on roofs under 30' high. The other two are Crane Hand Signals and Fall Protection. RSVP to [Sasha Graver](#).

**The Mid-Atlantic Division** held its first Management Training seminar, including a Round Table discussion of the concerns and current conditions in the metal building industry. Seminars included discussions involving common legal pitfalls with indemnity, insurance, payment clauses, and change orders; current OSHA topics and revisions; analysis and current economical state; building structure/inspection guidelines, and potential industry impacts involving the AC478 accreditation program. We had a very engaged crowd, providing valuable input and discussion. We look forward to continued growth in both participation and subject matter for future seminars.

We would also like to thank our presenters including:

- Josh Quinter, Offit Kurman

- Craig Shaffer, Safetyworks
- Dave Koubek, Chief Buildings
- Dustin Cole, Chief Buildings
- Joe Allen, Thomas Phoenix International
- Dave Leinbach, The Kaiser-Martin Group

[Register](#) now for the **11th Annual MAD Holiday Social** to be held on Saturday, January 6, 2018, at the Mohegan Sun Pocono. Plan on bringing your employees as your holiday party. We'll be announcing any scholarship winners at this event.

**The Ohio Chapter** is planning a short membership meeting followed by a holiday banquet in January 2018. Full details will be sent out in the near future.

Stay tuned for more information on a **Houston Chapter kickoff** tentatively scheduled for February 6, 2018.

## Conference 2018

**Celebrating 50 years! The 49th Annual MBCEA Conference & MBMA Spring Meeting will be held May 2-4, 2018, at the Wyndham Riverwalk in**

**San Antonio, TX. Exhibitor Registration is now open**

**and Sponsorship Opportunities are available. See the Exhibit Hall Diagram to pick your booth. Hotel reservations should be booked by April 10, 2018, to receive the group rate.**



### [MBCEA Booking Website Link](#)

**Attendee registration will open shortly.**

## Roofing Games - 2017 Winners

**Celebrating its 4th annual metal roofing competition, the MCA Metal Roofing Championship Games were held October 18-20, at METALCON in Las Vegas. As hoped for, the MCA Games created excitement, made some familiar metal sounds and managed to draw a crowd each day during the competition.**

**On Wednesday and Thursday, three pre-registered teams with two contestants each competed for cash awards. On Friday, the two teams with the most collective points from Wednesday and Thursday's competition, returned to compete for the \$2,000 Grand Cash Award and the title of "MCA METALCON 2017 National Metal Roofing Champion".**

**Thomas Phoenix International of Eastampton, New Jersey, with two teams competing, cleaned up! For full results click here. Total Cash Award Prizes for the event were \$8,500.**



**Representing Team Thomas Phoenix: Joe Allen, Paul Kulb, Gary Smith, Matt Cox and Justin Hopta.**

## **Congratulations to our Accredited Contractors and Erectors**

AC478 is the standard to recognize Metal Building Assemblers committed to excellence. Achieving this accreditation is proof that one has the personnel, organizational skills, experience, knowledge, management procedures, and commitment to assemble metal buildings.



Some of the requirements for this accreditation include: Documented Management Systems, Rigorous Safety Training, Quality Managers, OSHA Training, Documented Safety Plans, Site-Specific Plans, and many other documents. The MBCEA congratulates the following members and applauds their leadership and investment in quality.

- MBA - 100 Merit Builders, Inc.
- MBA - 101 Thomas Phoenix International, Inc.
- MBA - 102 Systems Contractors, Inc.
- MBA - 103 Martin Construction Company
- MBA - 104 MMS Northeast, Inc.
- MBA - 105 Steel Worx Solutions, Inc.
- MBA - 106 Halme Builders, Inc.
- MBA - 107 S & S Structures, Inc.
- MBA - 108 The Pangere Corporation
- MBA - 109 Commercial Metal Building Services Corp.
- MBA - 110 Roland Construction, Inc.



**Please support our sponsors. They make this newsletter possible.**

## Quality Contractors and Erectors can prove their capabilities with AC478

Our industry has long desired a way to level the playing field for Assemblers. MBCEA members are committed to Safety and Training but how can they prove this commitment when they bid a project? Savy contractors and erectors are always on the look-out for ways to improve operational efficiency and quality of end product. Well look no further than IAS Accreditation for Metal Building Assemblers.



IAS Accreditation (AC472) ensures metal buildings are designed and manufactured in accordance with strict industry standards. IAS Accreditation (AC478) ensures the quality and integrity of the metal building assembler. Together these two marks are the assurance and quality standard that owners, specifiers and code officials have long desired.

Please do not be intimidated by the rigor of AC478. The MBCEA is well equipped to help you. Schedule a one hour telecon with [Jackie Meiluta](#) and she will break it down for you and help you through the process. This service is provided at no charge to MBCEA members.

What are you waiting for? Contact [Jackie](#) today.

## New Construction Starts in 2018 to Increase 3% to \$765 Billion

Dodge Data & Analytics recently released its 2018 Dodge Construction Outlook, a mainstay in construction industry forecasting and business planning. The report predicts that total U.S. construction starts for 2018 will climb 3% to \$765 billion.

"The U.S. construction industry has moved into a mature stage of expansion," stated Robert Murray, chief economist for Dodge Data & Analytics. "After rising 11% to 13% per year from 2012 through 2015, total construction starts advanced a more subdued 5% in 2016. An important question entering 2017 was whether the construction industry had the potential for further expansion. Several project types, including multifamily housing and hotels, have pulled back from their 2016 levels, but the current year has seen continued growth by single family housing, office buildings, and warehouses. In addition, the

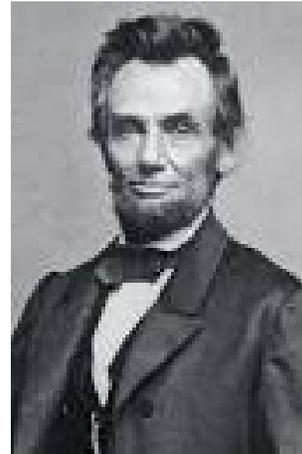
institutional segment of nonresidential building has been quite strong, led especially by transportation terminal projects in combination with gains for schools and healthcare facilities. As for public works, the specifics of a \$1 trillion infrastructure program by the Trump Administration have yet to materialize, so activity continues to hover around basically the plateau for construction starts reached a couple of years ago. Total construction starts in 2017 are estimated to climb 4% to \$746 billion."

[Link](#)

## Thanksgiving

"The year that is drawing towards its close, has been filled with the blessings of fruitful fields and healthful skies. To these bounties, which are so constantly enjoyed that we are prone to forget the source from which they come, others have been added... No human counsel hath devised nor hath any mortal hand worked out these great things.

They are the gracious gifts of the Most High God, who, while dealing with us in anger for our sins, hath nevertheless remembered mercy. It has seemed to me fit and proper that they should be solemnly, reverently and gratefully acknowledged as with one heart and one voice by the whole American People.



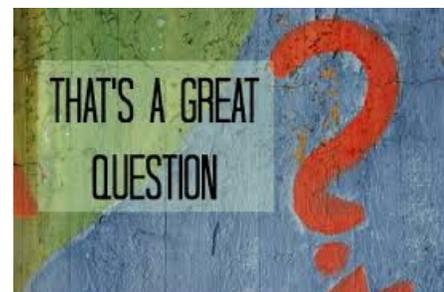
I do therefore invite my fellow citizens in every part of the United States, and also those who are at sea and those who are sojourning in foreign lands, to set apart and observe the last Thursday of November next, as a day of Thanksgiving and Praise to our beneficent Father who dwelleth in the Heavens. And I recommend to them that while offering up the ascriptions justly due to Him for such singular deliverances and blessings, they do also, with humble penitence for our national perverseness and disobedience, commend to His tender care all those who have become widows, orphans, mourners or sufferers in the lamentable civil strife in which we are unavoidably engaged, and fervently implore the interposition of the Almighty Hand to heal the wounds of the nation and to restore it as soon as may be consistent with the Divine purposes to the full enjoyment of peace, harmony, tranquility and Union."

- President Abraham Lincoln: Proclamation of Thanksgiving

## We want to hear from you!

The MBCEA is dedicated to the professional advancement of our members. We need to know what is important to you, what kinds of things you are interested in, what you need.

[Sasha Graver, Executive Director](#)  
[Mike Reynolds, President](#)  
[Jackie Meiluta, Program Manager](#)





please connect with the MBCEA.

### Quote of the Day

**"Thanksgiving is a very important holiday. Ours was the first country in the world to make a national holiday to give thanks." - Linus**



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