

**MBCEA News**

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Appearance • Performance • Compliance  
844-232-3701 silvercote.com

**Dear Sasha,**

It is truly an honor to represent and work with you: the finest building contractors and industry members in this great nation. I continue to be awed by the power of our network and the credentials of our members. As I head into the final months of my tenure as your president, I hope you have grown to know me better and share my beliefs that we must continue to seek to improve ourselves, and each of our company's respectively, by educating our personnel and practicing the proper techniques of construction and methods of business that will prove to be for the betterment of our own company and of our industry in general.



A few years back when I was forming the Mid-Atlantic Division for the MBCEA, I wrote some thoughts on what we needed in terms of Board Leadership. I am pleased to share those thoughts, as I remind our membership that we have a few openings on our National and Chapter Boards.

**Board Member Helpful Personal Traits:**

1. The ability to listen, analyze, think clearly and creatively and work well with people individually, as well as, in a group.
2. Willing to prepare for and attend Board and Committee Meetings, ask questions, take responsibility and follow through on given tasks.

**Save the Date**  
**47th Annual Conference**  
**May 19 - 21, 2016**  
**Sheraton Sand Key Resort**  
**Clearwater Beach, FL**

THE ONE EVENT FOR METAL CONSTRUCTION PRODUCTS, TECHNOLOGIES AND SOLUTIONS  
**METALCON**

**Experience the Excitement of Metal**  
**OCTOBER 14-16, 2015 | TAMPA CONVENTION CENTER**  
Get ready to learn, network, do business and partake in the largest international event dedicated uniquely to metal construction.

This is your chance to discover the latest innovative services in the metal construction industry on a schedule that will be buzzing with action. Get charged in the peer-to-peer sessions, featuring speakers that will provide practical, precise takeaways to help you solve your business problems.

3. Possess honesty, sensitivity and tolerance of opposing views.
4. Have a friendly responsive and patient approach
5. Have personal integrity
6. Have a concern for the overall development of the Association
7. Most of all, must possess a sense of humor.

Read on, in this newsletter, for some other helpful articles on Boards that Jackie has put together.

If you think you might be interested in joining the MBCEA board, please send Sasha a copy of your resume, including links to your company website or social media and a head shot. Several of you have already thrown your hats in the ring. Thank you for volunteering and for your commitment to the MBCEA. Our August newsletter will feature a "Member spotlight/Get to know the candidates" section. In September, we will have an electronic vote of all members for the incoming Board. Elected representatives will serve a two year term beginning in January 2016.



Mike Reynolds of Systems Contractors Inc. shown here with long serving Board Member Earl Raymond, is incoming President. Steve Olson, of Rigid Global Buildings is our Treasurer and Andy Huber, of A. L. Huber, Inc. is Secretary. The Board is all volunteer and receives excellent support from Executive Director Sasha Graver and Advisor Jackie Meiluta.

Please know, the Board does much of its work via email and telephone but does meet twice a year. We have a face-to-face Board meeting at the MBCEA convention and at METALCON. Speaking of METALCON, Wes Young is helping us craft a great 8' x 10' demo building and we will have 2 educational sessions. There is a link on the right for free admission.

So what else do you need to know? Sign up and get involved!

Plan on visiting MBCEA leadership at the MBCEA boot colleague to our demonstration area and attend our 1 powerful 3 days well spent!



## Welcome New Member:

### **Altec Industries, Inc.**

Mark Weaver  
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 Daleville, VA 24083  
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### **Altec Industries, Inc.**

Wayne Kenny  
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Gary T. Smith  
President, MBCEA

P.S. Lifetime Member, Rob Haddock, pictured here, spoke at our Conference about the Roof Life Service Report. The press release and links to the full study are copied below.

This powerful research study from MCA concluded that a new or retrofit low-slope Galvalume roof, in a wide range of environments, does not require replacement during the building's ENTIRE service life! This is a significant advantage over non-metal roof systems that require one or more full replacements within a typical building's 60-year service life.



The research study concluded that the expected service life of a similar metal roof constructed today in a wide range of environments using best practices can be expected to be in excess of 60 years, a value that equals the assumed building service life as described in LEED, version 4.

## Accreditation Update

AC478 has been approved with an effective date of 7/1/15. Application information is available at [www.iasonline.org](http://www.iasonline.org). The MBCEA is prepared to assist our members with many of the tools, templates and forms that will be required. Many items are already loaded in the "Members Only" area of the MBCEA web-site. New documents are added regularly. If you do not know how to access the members only area of the web site, please contact [Sasha Graver](#) for assistance. This area is a key resource for members. It is updated often.

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**Altec Industries, Inc.**  
Brent Twombly  
2106 S. Riverside Road  
St. Joseph, MO 64507

The MBCEA is committed to a strong roll-out for this game-changer of a program. Our goal for roll-out is two-fold:

- **EDUCATION** We know you can not participate in a program you do not understand so we have lots of information to share. We have a PowerPoint available with speaker notes for Chapter use. Mike Reynolds recently delivered this presentation at the Inland Northwest kick-off. Jackie Meiluta will deliver it next week at the Carolinas meeting. In addition to educating members, we hope to educate architects and specifiers, as well as potential Inspectors. This phase of the program will run for several years until AC478 is widely recognized and understood.
- **TRAINING** Membership has its privileges and this is no exception. Although anyone can apply for accreditation, only MBCEA members will have access to our hands-on workshops and template documents.

The MBCEA will once again be participating at METALCON. In addition to our booth and demo area, we will offer two classes:

On Thursday: Intro to Accreditation for Assemblers, Metal Building Systems. Gary T. Smith, President of the MBCEA will present an introduction to AC478, Accreditation Program for Assemblers, Metal Building Systems. Continuing our goal of education, if you are a contractor or erector of Metal Building Systems, this is your opportunity to hear about it firsthand from the guy who championed it.

On Friday: Jackie Meiluta, MBCEA and Sandi McCracken, IAS will take you through the steps to become accredited. We will review the criteria for accreditation and explain the inspection process in great detail. If you are a contractor or erector of Metal Building Systems considering pursuing this standard, you do not want to miss this session.

To achieve AC478 accreditation, companies must demonstrate that they have the personnel, organization, experience, management procedures and competence to assemble and erect metal building systems in accordance with specified requirements and in accordance with the International Building Code. IAS-accredited assemblers are required to operate under a documented

417-850-7490

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### **Iron Workers Local 118**

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### **North Hills Building Services, Inc**

James Williams

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919-604-5550

[chris@nh-bs.com](mailto:chris@nh-bs.com)

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### **Raeco Builders, LLC**

Tom Jurgens

PO Box 224

Parker, SD 57053

jobsite inspections to verify continued compliance with the criteria. The periodic jobsite inspections are conducted by IAS-accredited inspection agencies.

The IAS has produced a brochure for this program which can be viewed [here](#).

Crucial to the success of this program is the talent that will assist the IAS and accredited Inspection Agencies with the review of submitted applications. Sandi McCracken is actively recruiting for Assessors, [click here](#) for more information.

If you are interested in learning more or scheduling a training session, contact [Jackie Meiluta](#)

## Thoughts on Board Responsibilities

### Jackie Meiluta

This is the time of year when the MBCEA actively recruits for new Board members. It is also the time when many of you are asked to join a Board of a local philanthropic group or maybe even a local sports or church group. Joining a Board is not a decision you should make lightly. It is a commitment and a responsibility. Of course, it should also be fun and rewarding. As with most things in life, you will get out of it what you put into it.

As you consider the honor of serving you should ask yourself (or the nominating committee) a few questions:

- Do you understand the role/job you are supposed to be doing? Is there a job description?
- Do you understand the role/job of the executive leadership?
- Do you understand the time commitment? Are you able to attend meetings? Respond to emails?
- Do you have a good working knowledge of the mission and programs?

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## California - San Joaquin Valley New Cl

MARK YOUR CALENDARS! SAVE THE DATE!

Please join Tom Frahm, Butler Manufacturing, Rick D Ironworkers Local 118, Lee Shaw, S.L. Shaw Compar Silvercote, and Cameron Toews, Powerlift Doors for a meeting on

**Tuesday September 22, 2015**  
**10AM to 2PM**  
**Ironworkers Local Union # 155 Training**  
**1380 South Channing Avenue**  
**Fresno, CA 93706**

The agenda is still being finalized but lunch will be provided by the Ironworkers at their fully equipped Apprenticeship training facility. MBCEA leadership will discuss benefits of membership. At least one training session is included, as well as plenty of time for networking and

There is no charge to attend this meeting but you must bring a [Sasha](#) so we can plan our headcount and lunch.

## Carolinas Chapter Upcoming Event

The effectiveness of any board depends on a number of factors, including the mix of knowledge and experience among the directors, the quality of information they receive and their ability to operate as a team. The chairman's role is pivotal in managing the group dynamic, playing to the board's strengths and maintaining regular contact with directors between meetings. Directors should be free to ask questions and share opinions. Effective Boards not only evaluate the performance of the Executive Director, but take the formal assessment of their own work seriously and use the findings to develop - and hold themselves to - objectives for improvement. Transparency and trust should prevail.

Effective boards ensure that they have the right people at the right time. This is largely the responsibility of the chairman and the nomination or governance committee. Together they play a vital role in defining the board's needs, seeking the appropriate diversity of perspectives, and overseeing a rigorous recruitment process. As an individual director, however, you have a responsibility to ask yourself periodically whether you are still the right person for the board. It takes considerable self-awareness to assess the value of your contribution, to consider your "period of validity" and to be prepared to step down if necessary when the business or your personal situation has changed.

Boards can get more out of their directors by adopting processes that promote efficiency and good communication, both among directors and with external parties. Ensuring that board papers are timely and thorough and that information is easily accessible to directors between meetings is essential. One criticism leveled at board papers is that they are too backward-looking, and not sufficiently focused on strategic issues. Effective boards place a premium on good communication.

A few final thoughts on responsibilities:

- **Strategic plans.** Non-profits need a strategic plan to guide their future. The development of and adherence to is the key responsibility of the Board.
- **Ambassador.** Each Board member should be an Ambassador for the nonprofit, spreading the word and positively building up the organization.
- **Financial Control.** Each Board member should make the effort to



## Summer Meeting

June 25-28, 2015

Hilton Head Marriott Resort & Spa  
1 Hotel Circle, Hilton Head, SC 29928

[Schedule of Events](#)

Contact [Meredith](#) with any questions.

## Rocky Mountain Upcoming Event

### 1st Annual Sporting Clays Tournam

June 19, 2015

8 am - 12 pm

Kiowa Creek Sporting Club

Special thanks to our Silver Level Sponsors: Bay Insu Lamination and Thermal Design. We'd also like to rec Bronze Sponsors: Big Johnson Construction, Heath S Safety, Systems Contractors and United Rentals. We' about the participation level for this event and are lo

goals. It is worth noting, The Sarbanes Oxley Act has implications in the non-profit sectors: the Board is clearly responsible for the timely and accurate filings of all tax returns (990's), Conflicts of Interest, Audits and Disclosure.

- **Executive Director.** It is the Board responsibility to perform an annual evaluation of the Executive Director to assess performance and set goals. Most ED's work isolated and independent, yet they set the tone for the agency with members, customers, etc. It is important that their guiding principles are closely aligned with the Boards; this is done formally via an Annual Review.

Lastly, the discipline and rigor of a Board is also an effective tool for managing your own company. It is not just for Fortune 500 companies and non-profits. All businesses can benefit from a small group of carefully cultivated advisors to ensure you stay on track and are achieving your goals.

## New Study Verifies Steel Roofs Can Last As Long As The Buildings They Cover: Typically 60 Years Or More.

CHICAGO, IL -- November 7, 2014 - The Metal Construction Association (MCA) has released new research findings that conclude that certain metal roof systems can last at least 60 years, meaning they do not require replacement during a commercial building's service life.



"This study is a breakthrough for the metal construction industry because it finally provides third-party, scientific data that backs up the long held stance that 55% Al-Zn coated steel standing seam roofing systems are very durable, economic, and can be better for the environment," said Scott Kriner, Technical Director, Metal Construction Association. Most non-metal roofing systems require one or more full replacements within a typical building's 60-year service life, which is costly and often adds to the solid waste stream in landfills.

networking and a good time.



## Inland Northwest Kickoff

Cabela's was a great venue for the Northwest Inland took place on Friday, June 5, 2015. Mike Reynolds, M Elect, spoke of the benefits of membership. Anyone i getting involved with the chapter should contact Dan Builders 509-725-1200 or dan@halmebuilders.com.

## New England Upcoming Events

We still have some spots open for sponsors and golfe upcoming 25th anniversary golf outing on July 16! Dc opportunity to play at the premiere location, Lake of Foxwoods Resort Casino. Sign up soon because the 30th. Special thanks again to our tournament spons Associates Inc.



This event is a major fundrai each year to help our missio the Metal Building Industry i and nationally. The funds l education and training to ou

The study, sponsored by MCA and the ZAC Association, was conducted with oversight of three independent consulting firms which analyzed low-slope, unpainted 55% Al-Zn coated steel standing seam roofing, in a wide range of environments across the U.S. This type of roof material is known by many trade names throughout the world, principally GALVALUME® and Zinalume® in the United States. It is very common on low rise commercial buildings such as warehouses, schools, distribution centers, shopping centers, exposition halls and other facilities. Experts estimate that the market size for this type of low slope roofing in the U.S. is over 350 million square feet.

The study incorporates the results of multiple field inspections, independent laboratory analyses of metallic corrosion of the roof panels, components and sealants, and includes assessment of all integral ancillary components that impact the end of roof service life.

The research team selected 14 building sites in 5 climate regions of various geographies in the continental United States, exhibiting a spectrum of climates related to heat and humidity including Hot-Dry, Hot-Humid, Cold-Dry, Cold-Humid, and Moderate-Acid. The precipitation acidity also varies considerably from one site to the next over this broad geography.

The research study concluded that the expected service life of an unpainted 55% Al-Zn coated steel standing seam roof constructed today in a wide range of environments using best practices can be expected to be in excess of 60 years, a value that equals the assumed building service life as described in the USGBC's Leadership in Energy and Environmental Design building rating program, version 4.

In the study, the steel panel roofs experienced corrosion rates that conservatively project service lives well beyond the service life of most buildings. The range depends on the climate and the local precipitation pH.

The study also confirmed that these types of metal roofs resist corrosion even in "weak" spots, such as sheared edges and panel profile bends. Inspections showed an absence of significant red rust after up to 35 years, indicating exceptional corrosion resistance in areas susceptible to exhibiting the first signs of corrosion.

little or no cost. We will also be donating a portion of the Wounded Warrior Project this year.

Register [here](#). Click [here](#) for additional sponsorship o

Upcoming events:

August 20th - Arnold Corbin from Metl-Span will be d session. Details are being finalized and flyers will be d

September 17th - DeSanctis Insurance will be giving on Bonding, Liability Claims, Indemnity and Harassm Discrimination. More details to follow!

Hope everyone is enjoying the summer!

Keith Wentworth  
MBCEA-NEC President

## Southeast Chapter Report



We held a CPR Train through the America and followed with a Dubsread Golf Cou Florida on June 5th.

We really want to thank the American Red

Cross for the invaluable training they provided us.



The study acknowledges that all roof systems require a regular maintenance program (at least annually) to clean off debris and to inspect the condition of the roof in order to achieve the kind of service lives shown in this study. While low-slope steel standing seam roof systems were projected to last up to 60 years, ancillary components (such as fasteners) may need to be replaced during the roof life, but this represents significantly less than 20% of a total roof replacement cost.

"We are planning to conduct more studies on different types of metal roofing, and in some cases we expect similar or even better results in terms of roof service life," adds Kriner. "We think these studies will help to motivate building owners and architects to specify metal roofing more often."

The report was authored by Ron Dutton, Ron Dutton Consulting Services LLC; Rob Haddock, Metal Roof Advisory Group; (pictured left) Chuck Howard, Metal Roof Consultants and Scott Kriner, Metal Construction Association. The report was also peer reviewed by Morrison Hershfield laboratory in Canada.

[Access the full report](#)

### About the Metal Construction Association

The Metal Construction Association brings together a diverse industry for the purpose of expanding the use of metal in construction through marketing, research, technology and education. Companies involved in MCA gain tremendous benefit from association activities that focus on research, codes and standards, market development, and technical programs. MCA's market development efforts increase the use of metal materials in construction through the education of the building and design communities about the benefits of metal.

Special thanks to Service Partners for sponsoring the event!

Wade Hobbs  
SEC President



### Mid-Atlantic Chapter News

Thank you to Kaplin Stewart in Blue Bell, PA for hosting our training at the end of May. Craig Shaffer of SafetyWorks got workers in our area trained for safety.



Our 9th annual golf tournament at the Golden Oaks Golf Club in Fleetwood, PA on June 15th was had by all 52 who participated. Special thanks to Butler as the main tournament sponsor. We also like to recognize Kaplin Stewart, Chief Buildings, Thor International and Gino Demyan Construction Services for their support along with the many hole sponsors: Aegis Building Service, Altec Industries, American Buildings, Atas International, B&B Building Systems, Hance Construction, Markel Sales/Bay Intec, Silvercote Lamination, Tamora Building Systems, and Insulation.

Next on the agenda is an OSHA-30 class on September 22

Josh Quinter  
MAD President



## Zartman Promotes Tim Clark

Long time MBCEA member and supporter Zartman Construction Inc. has announced a changing of the guard. Tim Clark, a Director on the National Board for the MBCEA, has been promoted to Vice President of Operations.



Clark teamed with Gary Smith to get the Mid-Atlantic Chapter up and running for the MBCEA. He served as one of the initial board members and founders and followed Smith as Mid Atlantic President. Tim also serves on the National Board of the MBCEA where he brings great insight and acumen, not o mention humor, to meetings, committees and project work.

With his promotion at Zartman Construction, Tim takes from Dean Paul who will be retiring at the end of the year. Tim has been with Zartman Construction for over 26 years and had most recently served as the Metal Building/Steel Construction Division Manager. In addition to overseeing all field operations at Zartman, Tim will also be charged with overseeing their vast Crane and Equipment Rental Division, along with assisting in marketing and business development. Devin Hackenberg who has worked with Tim for the past several years will be handling the Metal Building needs going forward at Zartman. Devin has many years of construction expertise including his years of Metal Building experience while serving in the Seabees for the U.S. Navy.

Tim looks forward to his new challenges that come with his role as Vice President at Zartman Construction and is excited with what Devin brings to their Metal Building Division.



**A Seussical Welcome Me recently blogged by San Fully Funded**

Dear new Board member,

Thank you for saying "yes" to : Board!

Not everyone has the heart for Board work, and I ap willingness to give your time, your talents, and yours worthy cause as a nonprofit Board member.

There are several things you need to know to get the experience possible from your time on this Board. I fi people don't know this stuff, and it can make a huge making this a win-win for both you and the nonprofit make this more fun, I'm going to share some of my f Seuss quotes to help you remember each one.

***Only you can control your future.*** (Dr. Seuss) Sei for the experience you want. Get clear about what yc your time on this Board. Are you looking to be of ser good about the time you spend on the Board? Or is t else? Too many Board members sit back and wait for organization's leaders to make things fun and interes in controlling your own future, and if you know what be more likely to get it.

***Why fit in when you were born to stand out?*** (I your gifts, talents, connections, and experiences to tl worry about fitting in with the group. You're here on help guide the organization, not to win a popularity c be afraid to ask questions, voice your opinion, and cf quo. You won't do the organization any good by blenc





## Colorado Employers Handed Medical Marijuana Victory

On June 15, 2015 the Colorado Supreme Court held in an unanimous decision that employers are still free to prohibit employee marijuana use in their workforces, and can still discipline and terminate employees who test positive for the drug, despite state law permitting its recreational and medicinal use.



[Read the full brief](#)

### Quote of the Day

**"Failure is the condiment that gives success its flavor"**

Truman Capote

Got something on your mind, we want to hear from

YOU

***Unless someone like you cares a whole awful lot about going to get better. It's not.*** (Dr. Seuss) Remember your passion for the organization's mission at the forefront and do. By focusing on the best interest of the more likely to make the right decisions. It takes a balanced combination of passion, compassion, and wisdom to nonprofit in the right direction.

***Today I shall behave as the day I will be remembered.*** (Dr. Seuss) When you come to a Board meeting, check your door. This is not the place to make yourself look good or powerful. This is the place to use your head and your heart for the people in your community who need the services you offer. When you're finished with your Board service, be remembered for all the good you do, not the problems.

***It is better to know how to learn than to know everything.*** (Dr. Seuss) Takes time to learn everything you need to know, so you can come up to speed. Attend meetings and learn from the Executive Director or Board Chair to lunch to learn the history of the nonprofit, the history of the Board, and the direction they want to see the nonprofit move in.

***The more that you read, the more things you will know.*** (Dr. Seuss) The more that you learn, the more places you'll go. Be a student of all things Board related. Never assume you know what you need to know to fulfill your Board role. Read up on the history of the Board and you'll find that your experience is rewarding for you, but for the nonprofit and the community.

If you follow the timeless lessons in these six simple steps, you will be in a position to provide outstanding service to the Board and the nonprofit your Board leads.

Enjoy your Board experience!

[Sandy](#)

Sasha Graver, Executive Director [sgraver@mbcea.org](mailto:sgraver@mbcea.org)

Gary Smith, President [gsmith@thomasphoenixintl.com](mailto:gsmith@thomasphoenixintl.com)

Have content or news to share with your fellow members? Contact Jackie Meiluta at [jmeiluta@comcast.net](mailto:jmeiluta@comcast.net)

### Municipalities Rely on Metal Buildings for New Development



About half of all 1- and 2-story business buildings in 1 built using metal building systems. Who knew? More municipalities are relying on the durable, flexible and attributes of metal building systems for fire stations, garages and for office space. What's your next metal going to be?

Dan Walker, P.E. Assistant General Manager, MBMA

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