

MBCEA News

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Dear Sasha,

First on update on the Accreditation Program: This game changer of a program is progressing according to schedule. Later this month, Tim Seyler, Jackie Meiluta and I are meeting with the folks from IAS to review and finalize next steps. I want to reiterate once again: this program is for all of us, not just the big boys or the elite. If you are taking the time to read this newsletter and have invested in a membership with the MBCEA I would venture to guess you are also doing all the right things regarding safety, training and education. The accreditation program is simply proof to your customers and competition of what you are doing! Sure the paperwork may be a bit of a headache but the MBCEA will help you. Remember, if it was too easy, it would not be worth doing.



If you are planning on going to Metalcon, we are hosting an accreditation workshop that will explain the program in greater detail. See article below.

While Tim, Jackie and I are on the West Coast, meeting with IAS, we thought we would stop by the Bahia Resort, site of next years Conference to check it out. If you are a member or prospective member living or working in Southern California, please join us at the Bahia, 989 West Mission Bay Drive, San Diego, CA at 6PM. First beer is on me! At this low key meet and greet, we can talk about plans for a Southern Cal Chapter, the Conference, Accreditation, whatever: Tim is President of the MBI, Jackie has been instrumental in our Apprenticeship Program and Accreditation program and I am available to you. Plus did I mention, the first beer's on me?

Check out the side bars for information on the two new Chapter kick-off meetings and a great program put together by the Mid-Atlantic. I urge you attend. Chapter events are certainly the best forum for addressing training needs, for networking and learning about new products, techniques and ideas.

Welcome New Members**Atlas Bolt & Screw Company**

Jayne Gamble
1628 Troy Road
Ashland, OH 44805
419-651-9012
419-289-2564 fax
jgamble@atlasfasteners.com
www.atlasfasteners.com

HASTCO Inc.

Art Kuehler
2801 NW Button Road
Topeka, KS 66618
785-235-8718
785-235-8229 fax
akuehler@hastco.com
www.hastco.com

PSB Construction

Tony Fuentes
1514 Brooktrail Drive
Kingwood, TX 77339
281-798-3038
t.fuentes@premiersteelbldg.com

Patriot Roofing, Inc.

John Reilley
2083 Jacksonville-Jobstown Road
Jobstown, NJ 08041
609-723-6688
609-723-6867 fax
dreilley@patriotroof.com
www.patriotroof.com

My last soap box thought for the day, we all know how to talk the talk but the real proof is in our actions. This is the basis of the accreditation program but also the real basis for success. I urge you not to just give lip service to safety, training and education. Rather, take action; make safety integral to everything you do. Every employee or sub on a job site should know and understand your commitment to safety; to doing the right thing.

Doing the right thing is not always the easy way but in the long run is the only way. Participation in MBCEA events will go a long way to shouldering the burden.

Have an idea you want to share, please drop me a line.

Sincerely,

Gary T. Smith
President, MBCEA
gtsmith@thomasphoenixintl.com

P.S. Don't forget next years Conference is April 30-May 2 in San Diego. For every new member you refer, you will receive \$100 off the price of next years Conference. Sign up 5 new members and attend the Conference for free!

METALCON

The MBCEA will be at Booth #432 and our demo will be right across from us at #232.

All Non-Exhibiting Manufacturers and Suppliers are required to pay a \$495 Exhibit Hall Admission Fee, however our Industry members who want to attend but are not exhibiting are welcome to register as our guest at no cost! Click the picture on the right to register.



TEXAS SOUTHEAST News



The Metal Building and Erectors Association (MBCEA) cordially invites you to a Training Extravaganza and Chapter Kick-off Meeting in Humble, TX on September 17!

Mark your calendars:
 September 17, 2014
 10 am - 3 pm
 Humble Civic Center
 8233 Will Clayton Parkway
 Humble, TX 77338.

Tony Fuentes of Premier Steel Buildings, Ltd., Steve Olson and Duke Santillian, of Rigid Global Buildings have planned a tremendous Texas Southeast Chapter Kick-off Meeting.

Join us for a jam-packed day that will focus on the needs of the workers in the morning and owners and admin in the afternoon. Gary T. Smith, President of the MBCEA will be on hand to inspire the crewmen with his passion for training. In two hours Smith will certify the participants in Fall Hazards Safety, Hot work Safety, Torch Cutting Safety and Global Harmonized System (old MSDS). These are core standards enforced by OSHA.

After lunch, Smith will speak with you about the benefits of MBCEA membership and plans for the future. Anyone involved in the Assembly of Metal Building Systems in Southeast Texas is encouraged to attend these free meetings. There is no obligation and no cost for this meeting but it may be the most valuable meeting you attend all year!

MBCEA will have a small reception for any of our members/guests in attendance on Wednesday, October 1, from 6-9 pm in Room 208. All are welcome to stop by.

In addition to the Chapter kick-off meeting (See side bar), Gary Smith and Sandi McCracken will be presenting a workshop on how to gain Accreditation. This will be our first training session on this important new program that is sure to be game changer for our industry! [Register here](#) (It looks like there is a charge but no worries, it is free if you are registered as MBCEA's guest)

The MBCEA exhibit at METALCON is sure to please our Booth Demo will cover everything you ever needed to know about Bolt Tightening.

The MBCEA together with Gene Mitchell will demonstrate and explain the four approved bolt installation methods. Learn the science behind bolting; see what can go wrong; understand potential problems and opportunities. Bring your questions because we have the answers to everything you ever needed to know about bolt tightening.

In case you are unsure who Gene Mitchell is - he founded T C Bolts, and has worked as an independent consultant to industry for many years. He has taught bolt producers in the U.S., Canada, Europe, South Africa and Asia how to make T C Bolts and assisted hundreds of fabricators, erectors and engineers with the installation and inspection of structural bolts.

Ask the Experts

At the MBCEA Annual Conference we have a session we call a round-table but it is really more like an "ask the experts." We select a panel representing a good cross reference of industry - a few manufacturers, a few contractors and a few erectors. The assembled audience can ask them anything on their mind.

At this past years Conference there was a heated, albeit friendly debate on the subject of "shakeout." I was somewhat reminded of the song from



Just a few of our resident experts!

If you are not a member of the MBCEA, this is a perfect opportunity to check it out. For more information about the MBCEA or to become a member, visit www.mbcea.org.

Although there is no fee, you must RSVP to MBCEA, Executive Director Sasha Graver at 484-239-3337 or sgraver@mbcea.org

Thank you! See you in Humble on the 17th!

Rocky Mountain News



The Rocky Mountain Region Chapter will hold its kick-off on October 2, 2014. The meeting has been planned to coincide with METALCON at the Colorado Convention Center, in Denver, CO.

Michael Cain, Big Johnson Construction in Fort Morgan, CO, Harvey Freeman, Pro Steel, Inc. in Black Forest, CO and Mike Reynolds, Systems Contractors, Inc. and Systems Builders, Inc. in Thornton, CO have organized the kick-off. Gary T. Smith and several other MBCEA Board members will be in attendance.

This meeting will start at 9M at the Convention Center and end in time for participants to enter METALCON. Smith will highlight the advantages of membership and demonstrate some of the training and certification he offers, such as Torch Cutting Safety.

[Oklahoma!](#) The bottom-line, manufacturers and general contractors feel it all begins with unloading; that erectors should do a proper shake-out to minimize any problems down the line.

The erectors responded there is not always enough real estate to lay out everything; deliveries do not always come together. Someone else pointed out that some boxes/components should not be opened in advance because components could blow away or get scratched. Another remarked that although the GC/Manufacturer does the ordering the erector does the receiving and everyone is not always on the same page. A younger member in the audience suggested since "manufacturers scan components out of their warehouses, maybe they can supply us with an app to scan components received."

One more thought on this subject: the goal of a shake-out is not just to check the manufactured materials but it is all the pre-planning that goes into mobilization. Making sure you have the right size crane for the job; that your men have had the appropriate training for the materials and equipment to be used, etc. A new Assembly Checklist and list of DO's and DON'Ts was recently posted to the members only section of the MBCEA web-site. I urge you to download it and make it a part of your standard operating procedures.

The "ask the experts" is always a fun and lively discussion but it often boils down to "What makes a good contractor or good erector?" I'm not referring here to profits or money, although that is always nice, but to those traits that you look for when choosing someone with which to do business. To that end, I had the opportunity to catch up with Art Hance. Hance Construction, NJ is a premiere construction services firm, committed to forging positive, long-term relationships with clients, and developing a solid reputation for excellence.

President, Art Hance, who also serves as past President of the Mid-Atlantic Division for the MBCEA likes to say his firm offers more than just construction services; they offer construction solutions, tailored to each client's individual needs. When asked about qualities he looks for in an erector, he rated the following qualities:

"First we look at how professionally they interact with us during our contacts. You can tell a lot about a sub-contractor by how they qualify us as a General Contractor! If they just agree to send out a price without asking about us they are probably only competing on price. That means other factors like Safety, Organization, and Quality will probably taking a back seat.

If you are not a member of the MBCEA, this is a perfect opportunity to check it out. For more information about the MBCEA or to become a member, visit www.mbcea.org.

Mid-Atlantic News



You are cordially invited to our first annual MBCEA MAD Family Day to be held on Saturday, September 13, 2014 10:30 am - 2 pm at the site of the former Bethlehem Steel. The facility is ArtsQuest at SteelStacks, 101 Founders Way, Bethlehem PA 18015. Arrival and Welcome will be in the Red Cinema at 10:30 am.

[Click to Register](#)

Popcorn and a drink will be provided for the viewing of "Bethlehem: The Christmas City" which will begin at 11 am. This locally-produced 30-minute film, narrated by Liberty graduate Jonathan Frakes (Star Trek: The Next Generation), details how Bethlehem became the quintessential American city. From its beginning in the 1740s, through Bethlehem Steel's incredible rise and fall, "Bethlehem: The Christmas City" shows how the residents of this beautiful town have always been one step ahead of the times.

We like to ask about experience, training and safety to see if they are a fit for our company. The way an erector prepares his proposal tells us a lot also. If we see a detailed scope which is delivered on time it tends to show the erector has processes in place which means they are a mature operation and probably have their act together in the field. A quick email three days late with one sentence containing a number does not instill confidence.

Last but not least, active participation in MBCEA Chapter events is important because this indicates a commitment to safety, education and staying current with industry trends."

What traits do you look for in either a GC or an erector? Want to weigh in on shake-out? Let's continue the discussion, send your thoughts to jmeiluta@comcast.net.



Got something on your mind, we want to hear from you.

Sasha Graver, Executive Director sgraver@mbcea.org

Gary Smith, President gtsmith@thomasphoenixintl.com

**Have content or news to share with your fellow members?
Contact Jackie Meiluta at jmeiluta@comcast.net**

Thought for the day

"Genius may have its limitations but stupidity is not thus handicapped."

Elbert Hubbard

Click here to view the trailer:

<http://www.artsquest.org/film/christmascity.php>

From 11:30 - 12:30 we'll participate in The Rise and Fall of Bethlehem Steel - Walking Tour. With a trained guide, learn how blast furnaces worked, why men needed brass checks to get in the gate every morning, and which buildings housed which operation on this on-site walking tour that gives visitors a glimpse into the day-to-day life of a steel worker.

For our guests with younger children who may not be interested in the Walking Tour, they can take advantage of a special family program open to the public called 2+1 Math Rocks! See more information here:

<http://www.artsquest.org/pages/details.php?107143>

We'll all come together at 1 pm for a picnic lunch outside with the Steel Stacks as the backdrop. There's a playground and plenty of lawn for the kids to play. We'd love to see as many of you and your employees' families get together for this fun day. Please return the attached registration form by Friday, August 29. Do not hesitate to contact me with any questions.

We don't have a rain date so if it does rain the lunch will be moved inside. Depending on the type of rain the walking tour could still be outside or they have taken the group inside and given the history and tour by the windows of the building.

Contact Sasha Graver at aae_sasha@msn.com with any Mid-Atlantic Event questions.

PS We're looking at scheduling a Rigging I Class and Legal Seminar based on needs and interests so please let Sasha know.

[Forward this email](#)



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